

FuelQuest Fuel Center®



Outsourced fuel management service

FUEL CENTER DELIVERS FUEL MANAGEMENT TO RETAIL FUEL AND FLEET CUSTOMERS SUCH AS:

- AGL Resources
- Carmeuse
- Dyno Nobel
- Exchange
- FirstGroup
- J.B. Hunt Transport
- Linde North America
- Lucky Deuces
- Mr. Cartender
- Murphy-Brown
- Pilgrim's Pride
- United Supermarkets
- Veolia Environmental
- YRC Worldwide

FuelQuest Fuel Center is an outsourced fuel management service for companies who wish to reduce fuel costs and gain greater spend predictability in a volatile fuel market. Partnering with Fuel Center saves organizations money – typically 4 to 6 cents per gallon – and improves supply security by better managing the complexity in the fuel supply chain. Fuel Center acts as an extension of your team, managing your fuel in the same manner as many of the world's most successful fleets and retailers. Outsourcing to Fuel Center provides lower administrative costs while allowing you to focus on your core business.

Since FuelQuest does not own trucks, fuel, or other assets, Fuel Center eliminates conflicts of interest in the supply chain. All fuel management activities are optimized and directed by Fuel Center—from supplier and distributor selection, demand forecasting, and procurement to dispatching, delivery and invoice reconciliation. With its team of fuel experts and industry-leading fuel management software, Fuel Center enables a high-performance, supplier-independent, fuel procurement and management strategy.

INDUSTRIES SERVED

Fuel Center provides maximum value to organizations purchasing over 1 million gallons of bulk motor fuel annually. Typical Fuel Center customers either consume fuel to run their own fleets or retail motor fuels to end customers. These retail fuel customers include single location retailers, regional retail chains, and larger retailers looking to outsource fuel management. Fleet industries served include aggregates, bus/transportation, food distribution, industrial gases, LTL, mining and waste management/environmental.

KEY BENEFITS

- Reduces fuel costs by 4 to 6 cents per gallon
- Allows greater predictability in meeting operational and financial goals
- Increases security of supply and optimize inventory
- Centralizes control and visibility across fuel management at all sites
- Lowers working capital requirements
- Reduces invoice overpayments via greater supplier and carrier transparency
- Leverages industry-leading best practices





“FuelQuest’s Fuel Management Services enables us to complement our internal talents with FuelQuest’s veteran staff and industry-leading solutions to obtain the optimal supply portfolio at the most competitive prices so we can pass that savings along to our guests.”

Chris Bridgford
Fuel Director, United Supermarkets

OUTSOURCED FUEL MANAGEMENT FEATURES

- **Unmatched Expertise** – Leverages an experienced team that manages hundreds of millions of gallons of fuel for the world’s most successful fleets and retailers
- **End-to-End Management** – Provides fuel inventory visibility, strategic sourcing, dispatch, delivery and financial reconciliation
- **Utilizes Best of Breed Technology** – Leverages FuelQuest Fuel Management System (FMS), the industry’s most comprehensive fuel management solution
- **Strategic Recommendations** – Provides expert guidance on supply portfolio (fuel and freight), contracting and sourcing
- **Alignment of Interests** – Avoids conflicts of interest via independence from any supplier or carrier
- **Industry Leading Best Practices** – Uses procedures and processes that have been proven in deployments for the world’s most efficient managers of fuel

INDUSTRY BENCHMARK ANALYSIS

Fuel Center provides a benchmark service that shows you your cost savings opportunities and:

- Evaluates both fuel and freight for given markets as measured against your industry average
- Provides a time series analysis of fuel and freight against published indices
- Delivers a comprehensive report including an ROI of what outsourcing to Fuel Center would yield
- Illustrates detailed fuel performance improvement targets for the future
- Presents greater inventory visibility and control across each of your sites

ABOUT FUELQUEST

FuelQuest provides on-demand fuel management, tax automation, and compliance solutions for suppliers, distributors, buyers, and traders of petroleum products and other energy commodities. FuelQuest’s solutions deliver operational and financial value to over 650 customers. These customers include leading global oil companies, international retailers, shippers and government entities. FuelQuest’s fuel management solutions help customers manage the complexity, regulation and market volatility for more than 19 billion gallons of gasoline and diesel fuel annually. Its Zytax solutions ensure compliance and accuracy for tens of billions of dollars of energy-related excise taxes per year. Learn more at www.fuelquest.com.